

Consulting Services

Sustainable project/product development from idea to market

Aquaintech Inc. offers consulting services to the international aquaculture community. With more than 4 decades of experience in multiple species and production paradigms in dozens of countries, we offer a unique and comprehensive perspective on most facets of production. This ranges from the early planning stages (business plan preparation) to troubleshooting production issues to marketing the final product. We can help write business plans, assist in design and implementation, ensure that production is consistent with up-to-date biosecurity principles, etc. We have assisted many companies with products they want to introduce to the aquaculture industry. Our experience in animal health, research, development and marketing of a myriad of products, nutrition, ecology, biosecurity, genetics, biochemistry, water quality management and aquaculture ecosystem management ensure that you are provided with an up-to-date extensive perspective to assist you with your project(s). We also routinely give presentations on many relevant topics. We are usually (not always though) catalytic in that we help you find the right people rather than managing a project ourselves. We do not find investors, nor do we provide a free service.

Our fees range from \$1250 to \$2000 US per diem depending on the scope of the project. We typically work off a retainer (prepayment) with final payment against a deliverable. For site visits (an essential element of the process), clients are required to cover round trip business class airfare (or its equivalent), cost of VISAs, meals, hotels, etc. Travel is charged at one full day each way typically. For many who contact us this is not what they are looking for. For free advice, you should look at the local resources you have available. In some cases, where poverty is the driving factor behind the desire you should consider contacting any number of NGOs that are in the business of assisting without being paid. There is a lot of very useful generic information on the world-wide web. Focus more on those who provide information without attaching it to a product. Usually this is universities or governments. Some NGOs' are selling products as well and their advice can be tainted by their need to generate revenues. For those new to this area, you need to consider some things before you proceed:

- What species are you going to farm?
- Where are you planning on doing this? Many places that look good at first glance are not with hindsight. Proper site selection can be the difference between success and failure.
- Who is going to buy the final product and in what form?
- Where will you get the seed that you need? Where will you get the feed?
- What bureaucratic issues must be addressed? What permits are required?
- Do you have access to the financial resources that you need?

Please do not hesitate to contact us should you be interested in learning more and working with Aquaintech Inc. to develop a sustainable project.